

**DESCRIPTION OF INTENDED  
SINGLE SOURCE PURCHASE  
(PUR 7776)**

AGENCY: Early Learning COalition of Escambia County

TITLE: Tandem Substitute Workforce & Staffing Infrastructure Suite

Short description of the commodity or service desired: Tandem is a childcare workforce platform that helps centers stay open, fully staffed, and focused on delivering high-quality care. We build and maintain pools of vetted, state-compliant substitutes who can be booked on-demand for both planned and last-minute staffing needs. Through our platform, centers reduce classroom closures, avoid ratio violations, and alleviate the administrative burden that contributes to director burnout.

CONTACT

Name: Dawn Engel

Address: 1720 W. Fairfield Drive Suite 100/400, Pensacola, FL 32501

Telephone: 580-332-6740

Email: dengel@elcescambia.org

Internal tracking number, if any: 5-07-2026

**Date posted: 5/11/2026    Last day for receipt of information: 6/01/2026**

This description of commodities or contractual services intended for purchase from a single source is posted in accordance with Sections 120.57(3) and 287.057(3), Florida Statutes (F.S.), and will remain posted for a period of at least 15 business days.

Commodity or Contractual Service Required (commodity or United National Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate):

Tandem Substitute Workforce & Staffing Infrastructure Suite

Quantity or Term (as appropriate):

For quantity and term please contact Dawn Engel

Requestor (division, bureau, office, individual, as appropriate):

Operations Department

Performance and/or Design Requirements (e.g. intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, etc., as appropriate):

The requirement is for an integrated staffing and workforce-readiness system designed specifically for early childhood education programs. A platform builds, vets, and maintains a pool of state-compliant substitute teachers who can be requested on demand by child care centers. A comprehensive suite designed for use by licensed providers and across early learning coalitions and multi-site early care networks that require consistent staffing support to maintain operations and meet state licensing requirements.

Intended Single Source:

TANDEM, Co

Estimated Dollar Amount:

\$34,900

Justification for single source acquisition (what is necessary and unique about the product, service or source; steps taken to confirm unavailability of competition, as appropriate):

Tandem is the sole source provider of an integrated staffing and workforce-readiness system designed specifically for early childhood education programs. The Tandem platform builds, vets, and maintains a pool of state-compliant substitute teachers who can be requested on demand by child care centers. This comprehensive suite is designed for use by licensed providers and across early learning coalitions and multi-site early care networks that require consistent staffing support to maintain operations and meet state licensing requirements.

Approved By (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

Dawn Engel, Operations Director

Al Henderson, Executive Director

Prospective vendors are requested to provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the agency shall provide notice of its intended decision to enter a single-source purchase contract in the manner specified in Rule 60A-1.045, Florida Administrative Code, and section 120.57(3), F.S.