

Early Learning Coalition of Escambia County



School Readiness 2018-2019 Contract Briefing

EFS Modernization

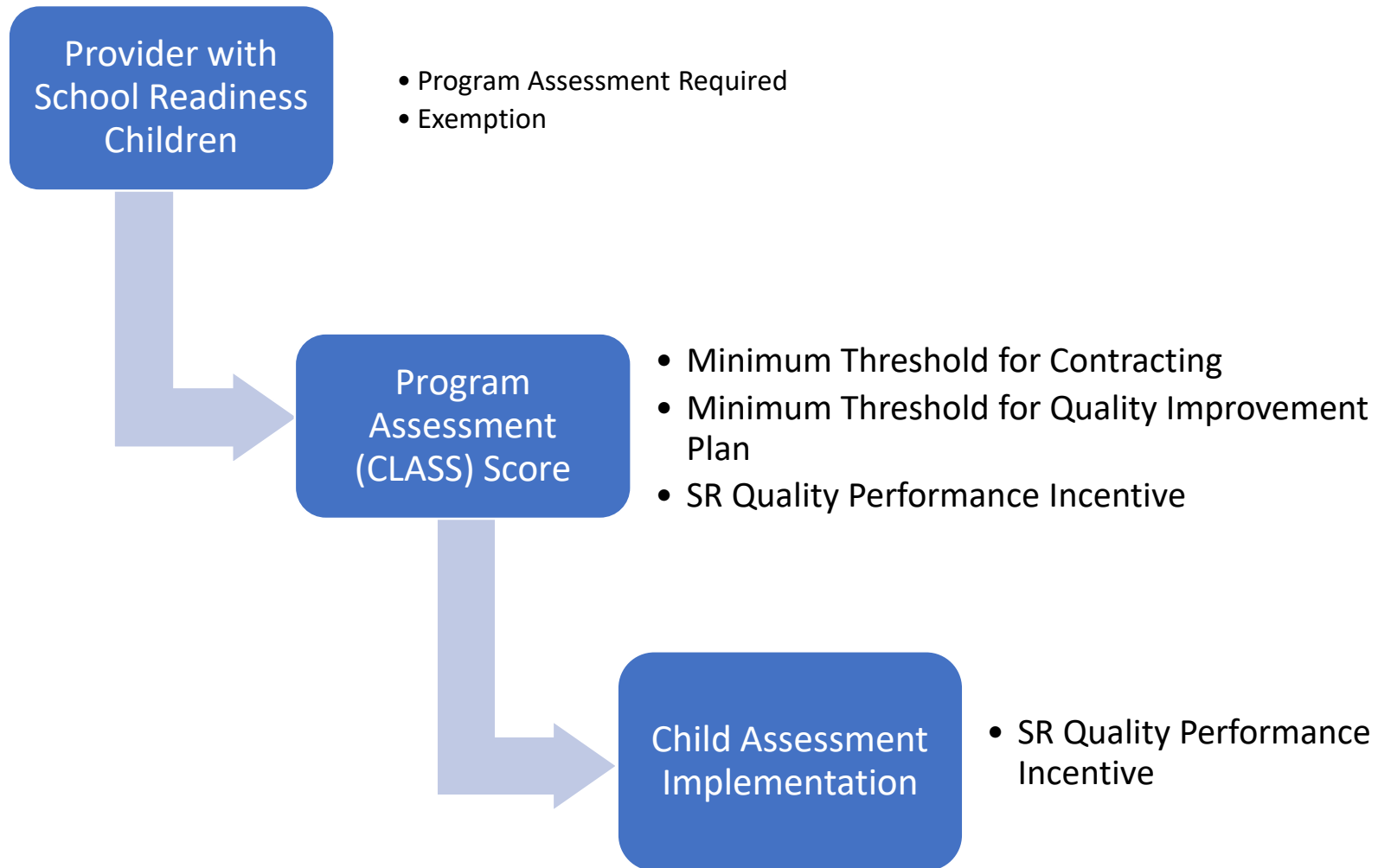
Provider Portal – 2018/2019 Contracting Prerequisites

- The Office of Early Learning is continuing to move towards a computer based system of conducting business associated with the School Readiness and Voluntary Pre-Kindergarten Programs. This is in part of an effort to achieve a near paperless system, but it is also to increase the effectiveness and efficiency, and reduce the errors, in the system as well. A system has been created consisting of Portals for Parents and Providers. This system, and its various Portals, will change the current business processes for everyone involved.
- To be eligible for a School Readiness or VPK contract for the 2018-19 contract year, all applicants must be registered in the Provider Portal, and must complete a provider profile. **A contract will not be granted to any provider who has not completed their provider profile.** It is the expectation of OEL that in the future the Provider Portal will also be the method we use for submitting all the documents required to complete a contract application, and for executing the contract itself. However, for the 2018/2019 contract year the Coalition will still be using paper applications and executing paper contracts.

Statutory/Rule Changes

- 2016: New Health and Safety Standards for 2017.
 - ALL SR providers are inspected at least once a year by DCF
 - New providers inspected and error free before contract execution
 - ELCs enforce violations of standards as contract non-compliance
 - Licensed inspected and accountable to DCF as always
- 2017: New SR/VPK contracts, includes new limitations on who is eligible to contract
- 2018: Starting July 1, 2018 Coalitions may revoke eligibility or deny contracts due to **ONE** Class 1 Violation (HB 7055)
- 2018: Program Assessments will be prerequisite to SR Contracting starting July 1, 2019. CLASS Assessments start in 2018-2019. (HB 1091)

Overview of New Law



Overview of New Law

Program
Assessment (CLASS)
Score

- Does Provider meet minimum threshold for contracting?
 - Yes - Receive a SR Contract
 - No – You are not eligible to receive a SR contract UNLESS needed to meet capacity needs for ELC service area
- Eligible for SR Contract: Does Provider meet or exceed the threshold for program improvement?
 - Yes – **Quality Improvement Plan** not required and eligible for SR Quality Performance Incentive
 - No - Required to go on a **Quality Improvement Plan** as identified in the SR Contract
- SR Quality Performance Incentive
 - Different levels of payment based on CLASS Score
 - Cannot be on QIP and receive an incentive

Overview of New Law

What is the SR Quality Performance Incentive?

Differential payment program (1002.82(2)(o))

- Effective July 1, 2019
- Based on quality measures of program assessment
- Total may not exceed 15%
- No more than 5% (of the 15%) may be provided to providers who submit valid and reliable child assessment data to statewide information system in the domains of language and executive functioning
- If below minimum threshold for contracting providers and provider is essential for meeting capacity needs, providers are not eligible for payment
- For 2018/2019 both PFP and Stars Over Escambia are still available.



How can you prepare for Program Assessment?

Apply for the *Early Learning Performance Funding Project*. Why wait until 2019 to get started? Get a jump-start on professional development and improving your score. Let us help you now, before it is mandatory. Applications for PFP open May 30, 2018!

Get Familiar with the CLASS tool. The Office of Early Learning will be offering several opportunities to learn more about the CLASS tool. We strongly encourage providers to take advantage of these opportunities as they become available. These resources will help practitioners become familiar with the CLASS tool and learn more about the impact of quality teacher-child interactions on children's cognitive and social outcomes.

Participate in Grow With Me. Take advantage of an early CLASS Assessment all the coaching that comes with being in Grow With Me.

Participate in Stars Over Escambia. Get CLASS Assessments on all your classrooms and quite possibly get paid more money while you are at it. This program will change in 2019/2020 but it will still pay something, the only question is how much.

Attend Making the Most of Classroom Interactions (MMCI). MMCI is an interactive course for teachers led by Teachstone®-trained coaches. Over the course of 10 sessions, your coach provides in-person training to teachers, preparing them to identify, understand and apply stronger CLASS interactions in their classrooms. For more information on MMCI course offerings, visit www.elcescambia.org.

Summary

	Current School Readiness Program	2018-19 ELPFP	School Readiness Effective July 1, 2019
Provider Participation Requirements	<p>Required for SR Contract:</p> <ul style="list-style-type: none"> - Health and Safety Inspection <p>To keep contract:</p> <ul style="list-style-type: none"> - Meet Handbook requirements - Stay below Handbook limits on standards violations - 2018: No Class 1 violations 	<p>Voluntary Participation</p> <ul style="list-style-type: none"> – 10% enrollment of SR Children – Providers with specific characteristics prioritized for participation – Active SR Provider 	<p>Required for SR Contract:</p> <ul style="list-style-type: none"> – Health and Safety Inspection – Program Assessment (CLASS) <ul style="list-style-type: none"> • Providers serving children ages 0-5 • Other Exemptions

Summary

	Current School Readiness Program	2018-19 ELPFP	School Readiness Effective July 1, 2019
Quality Improvement Strategies	Optional	<p>Tier dictates quality improvement strategy requirement</p> <p>Coalition programs</p> <ul style="list-style-type: none">- Grow With Me- Stars Over Escambia- MMCI	<p>Quality improvement strategies required through quality improvement plan, if applicable.</p> <p>Optional for others</p>

Summary

	Current School Readiness Program	2018-19 ELPFP	School Readiness Effective July 1, 2019
Child Assessment Implementation	Optional <ul style="list-style-type: none"> – Cannot be required for participation in SR – Pre- and post-assessment 	PFP tier dictates requirements and incentives for implementation Tier 3 – Assessment tool training required Tiers 3, 4 & 5 – Voluntary implementation for additional differential	Voluntary for additional payment differential <ul style="list-style-type: none"> – At least 3 times – Data must be submitted in format to be used in statewide information system – Data must be valid and reliable

High CLASS Learning

CLASS best practices, make that necessary practices

1. Teacher Stability: Not just keeping them on staff, but keeping them in the same age class everyday
2. Director Competence: Directing and owning is more than just reaping profits. Successful classrooms come from successful leadership
3. Training: Make effective use of training opportunities. Expend time & money to improve staff qualifications
4. Curriculum: Take it off the shelf and **Use it!** Assessors can tell if you do this, and if you don't

Contract Eligibility

- To be eligible to deliver the School Readiness Program must be one of the following:
 - Child care facility licensed under s. 402.305
 - Family day care home licensed or registered under s. 402.313,
 - Large family child care home licensed under s. 402.3131
 - Public school or nonpublic school exempt from licensure under s. 402.3025
 - Faith-based child care provider exempt from licensure under s. 402.316
 - Before-school or after-school program described in s. 402.305(1)(c), or
 - Informal child care provider
- The Provider must maintain legally operating status. The Coalition may immediately terminate a contract upon revocation, suspension or termination of Provider's licensure, exemption, accreditation, or status to legally operate.

Contract Eligibility cont.

Rule 6M-4.610(3) School Readiness Program Ineligibility. For the purpose of this subsection “individual associated with a provider” **means an individual or family member of an individual** who, regardless of compensation, holds a management position, oversees the operations of a provider, or is an officer, shareholder, beneficial owner or member of the board of directors of a provider. A provider shall not be eligible to contract to offer the SR program if any of the following circumstances apply:

- The provider, or individual associated with the provider, is on the United States Department of Agriculture National Disqualified List
- The provider, or individual associated with the provider, has been terminated from participation in the program due to fraud and is currently not eligible to participate in the school readiness program;
- The provider, or individual associated with the provider, is currently ineligible to participate in the program pursuant to Section 1002.88(2), F.S.

Child Eligibility

Children can only be enrolled if they have written authorization from the Coalition by means of a voucher.

Providers are only paid for children that are eligible from the date of the voucher and for no more care than the voucher authorizes.



Health and Safety Requirements

- Provide a healthy and safe environment pursuant to s. 402.305(5), (6), and (7), as applicable, and as verified pursuant to s. 402.311.
- Unlicensed, license exempt providers now receive annual health and safety review by DCF.
- Starting July 1, 2017, Coalition will enforce violations of standards as contractual non-compliance.
- DCF still checks licensed, but Coalition required to enforce contractual compliance.
- DCF also doing three checks per year of all Gold Seal.
- May be terminated for excessive Class 1, 2 or 3 violations.



Ratio and Group Size Requirements

SR-20 - 11.b. Supervision. Provider agrees to provide minimum staff-to-children ratio by provider type at all times and direct supervision to ensure the health and safety of children in care.

SR-20L and LE - 2. Group Size and Staff to Children Ratio. In accordance with s. 1002.88(1)(d), F.S., Provider agrees to maintain group size and staff to child ratio in accordance with s. 402.302(8) or (11), F.S., as applicable, and as verified pursuant to s. 402.311, F.S.

Group Size set the maximum number of children, by age, that can be in single “classroom”

- Over or equal to age 2 based on majority population**
- Under age 2 based on youngest population**

Group Size Requirements

Age Group	Max Group Size	No active CDA required	1 active CDA required	2 active CDA required
Birth -12	12	1-4 children	5-8 children	9-12 children
One year olds	12	1-6 children	7-12 children	N/A
Two year olds	22	1-11 children	12-22 children	N/A
Three year olds	30	1-15 children	16-30 children	N/A
4,5,6 year olds	40	1-20 children	21-40 children	N/A
School age (>6)	50	1-25 children	26-50 children	N/A

- **Does not apply during: Outdoor, sedentary activities (School age), dining, specific large group assemblies or events.**
- **Begin to think about rearranging floor plan to create smaller “classrooms”.**
- **Contact Fire department and DCF licensing BEFORE making changes.**

Staff Credential Requirements

What is the current Staff Credential requirement?

Every child care facility must have one member of its child care personnel present with a verified staff credential for every 20 children.

Number of Credentialed Personnel Required

# of Children in Child Care Facility	Minimum # of Credentialed Staff Needed
19 or less	0
20-39	1
40-59	2
Each Additional 20	+1

Ratio Requirements

This year individual Accreditation Standards will be monitored closely.

- 1. For children from birth through 1 year of age, there must be one child care personnel for every FOUR children.**
- 2. For children 1 year of age or older, but under 2 years of age, there must be one child care personnel for every SIX children.**
- 3. For children 2 years of age or older, but under 3 years of age, there must be one child care personnel for every ELEVEN children.**
- 4. For children 3 years of age or older, but under 4 years of age, there must be one child care personnel for every FIFTEEN children.**
- 5. For children 4 years of age or older, but under 5 years of age, there must be one child care personnel for every TWENTY children.**
- 6. For children 5 years of age or older, there must be one child care personnel for every TENTYFIVE children.**
- 7. When children 2 years of age and older are in care, the staff-to-children ratio shall be based on the age group with the largest number of children within the group.**

Educational Requirements

Curriculum: Implement one of the curricula approved by the OEL that meets the child development standards. (F.S.S. 1002.88.1.f)

Character Development: Implement a character development program approved by the OEL to develop basic values. (F.S.S. 1002.88.1.g)

Provide instruction and activities to enhance the age-appropriate progress of each child in attaining the child development standards adopted by the office pursuant to s. 1002.82(2)(j). A provider should include activities to foster brain development in infants and toddlers; provide an environment that is rich in language and music and filled with objects of various colors, shapes, textures, and sizes to stimulate visual, tactile, auditory, and linguistic senses; and include 30 minutes of reading to children each day.

Child Screening Requirements

“Collaborate with the Coalition to complete initial screening for each child, aged 6 weeks to kindergarten eligibility (60 months), within 45 days after the child’s first or subsequent enrollment, and afterwards during their birth month, to identify a child who may need individualized support services.”

(F.S.S. 1002.88.1.H)

- **The Coalition relies on Provider to complete the ASQ Process**
- **The tool being used is Brookes ASQ On-Line**
- **Failure to complete all requirements of the ASQ process can be grounds for contract termination**



Child Screening Requirements Cont.

- The screening process is not complete until:
 1. This ASQ screening itself is done when:
 - a. ASQ Conducted on or before screening deadline
 - b. Coalition provided results, no later than 30 days after screening
 - c. Data entered in on line data system
 - d. Note a., b. and c. may be completed all at one time when doing ASQ on line
 2. The ASQ Process is complete when:
 - a. Parents are notified
 - b. Verification that Parents were notified is entered into child file
 - c. A NOTE verifying parents were notified is placed in to Online Data System
- Don't forget to enter the NOTE in data system no later than 30 days after screening
- Questions or issues contact: piu@elcescambia.org

Prohibited Forms of Discipline

- Standards in s. 1002.88(1)(i), F.S. and s. 402.305(12), F.S.
- No discipline that is severe, humiliating or frightening.
- Discipline may not be associated with food, rest or toileting.
- Spanking or other forms of physical punishment is prohibited.
- May not deny active play as a consequence of misbehavior.
- Must have documented Discipline policy per contract and monitoring tool.



Workers and Unemployment Comp

- Provider must obtain and maintain any required workers compensation insurance under Chapter 440, F.S. and unemployment compensation coverage under Chapter 443, F.S.
- Provider must provide evidence of coverage, waiver or exception.
- Currently prove on site as part of monitoring.

Absences

- Three excused absences allowed per month.
- Extraordinary absences are ONLY allowed for extreme circumstances, such as death or hospitalization, and must be documented, e.g. obituary, doctor note, court order.
- Max 10 days of absence, excused and extraordinary.
- **Notify** the Coalition if SR children with 5 or more consecutive days of unexplained absence or more than 10 absences in a month.
- **Notify the Coalition AS SOON AS POSSIBLE when SR children no longer attend your program.** End of Month is too late.
- Send reports to Absent@elcescambia.org



Unusual Incidents

All unusual incidents are to be reported to the Coalition by close of business next business day and a written report is to be submitted within 3 business days.

Can use PIU@elcescambia.org or call 850-595-5400 for incident reporting.

Rilya Wilson Act

Providers caring for a child in the Protective Supervision Program must notify the Coalition of all absences at

absent@elcescambia.org, or

850-595-5400 or by fax at 850-332-5140.

Additionally, if a PS child is out 7 consecutive days they must notify

DCF and the Coalition

**Questions regarding PS reporting contact the
ELCEC Protective Services Liaison.**

850-439-5517

(F.S.S. Section 39.604)

Child Abuse Hotline

Comply with state child abuse and neglect reporting requirements.

All employees are required to call

1-800-962-2873

if child Abuse is suspected.

(F.S.S. section 39.201)



Other Program Requirements

- **Parental Choice**

- Parents have the right to choose and to change providers.

- **Parental Access**

- Parents must have unlimited access to their child(ren) and all that concerns their child(ren).



- **Child Care Resource and Referral**

- Provider agrees to participate in annual update process.
- This will probably change this year.
- New requirement is to keep your Provider Portal up to date. Noncompliance if change is more than ten days old.

Coalition Responsibilities

- **Training and Technical Assistance:** Provide notification of availability of training, technical assistance, and other targeted assistance.
- **Developmental Screenings (ASQ):** Provide notification 30 days prior to screen due date. Birth date notice on attendance day. Letter accompanies voucher as notice of initial screening requirement. Note the due date! It is based on Coalition enrollment date, not first day of attendance.
- **Monitoring:** Coalition will monitor Provider for compliance with contract and applicable laws per s. 1002.85(2)(h) per monitoring plan and in response parental complaints.





Monitoring



- **Access:** Provider agrees to allow OEL and Coalition open access to its' facilities and records upon request. Records stored off-site shall be provided within 72 hours.
- **State Monitoring Tool:**
 - Tier 1: Annually. Includes reimbursement desk audit. No discrepancy Provider will not know monitoring was done.
 - Tier 2: Coalition Monitoring Plan minimum once every two years. Except High Risk *once every six months*.
 - **Coalition will no longer announce Tier 2 reviews.**
 - Excessive number of DCF Class Violations will result in a provider becoming High Risk.
 - Checklist follows contract almost verbatim.
 - Added focus on admin related to child safety and accountability, especially cross referencing sign-in/sign-out to transportation logs.



Monitoring cont.



- **Current hit list:**
 - Still have sign-in/sign-out and attendance sheet issues
 - ASQ process not being done completely or properly
- Use PIU@elcescambia.org for CAP responses, incident reporting, parent and provider complaints, ASQ compliance and dispute resolution correspondence.
 - Dispute requests must be by letter, but can attach to an email.
- **Note:** The Coalition reviews the Provider's compliance and evaluates the Provider's past and present performance and DCF violation record when considering contract renewal.

Record Requirements

- **Record Confidentiality:** (s. 1002.97, F.S.) The Provider must have all staff complete confidentiality agreements and have processes in place to protect the privacy of child and family information. Confidential information associated with the SR Program should only be available to the Provider, the parent/legal guardian, the Coalition or its representative, the Florida Office of Early Learning, and federal agencies as required for audit and research information.
- **Records Maintenance:** Maintain records, including sign in and sign out documentation, enrollment and attendance certification, documentation to support excused absences, and proof of parent co-payments. All records must be kept on file for 5 years. Coalition must have access to records for audit purposes.
- **Record Transfer on Termination:** Provide records no later than last business day of contract. No records, no last payment!



Reimbursements

Providers are paid based on budget availability, current rates, family eligibility, reported work schedule and the reimbursement rate approved by the Coalition.



Review Monthly Statement

If discrepancies, overpayment or underpayment occur the provider must notify Coalition within 60 days of date of payment.

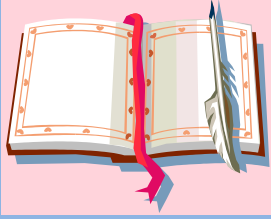


Collect Parent fees

It is the Provider's responsibility to collect Parent fees from Parents. Parent fees are automatically deducted from monthly reimbursement payment from Provider.

Providers are required to provide private rates and report any changes in their Gold Seal status to the Coalition. The total payment received by the Provider per SR child shall not exceed the private rate. This includes Gold Seal differential, parent fees and subsidy.





Reimbursements



- Maintain accurate monthly attendance. Be careful as new system selects every child as present every day authorized. Must deselect absent day.
- Maintain daily sign in and sign out sheets.
 - Parents must sign in **AND** sign out with full signature and times daily.
 - ***New system will require extensive cross checking. Errors vs. fraud!***
- All attendance documents due as one package for invoicing. No late documents or piece meal inputs. Cannot make 3rd business day, then payment will be next month, but still submit whole package at one time.
- Special program payments, i.e. PFP, Stars, made after regular SR payments
- Adjustments requests are for discrepancies, under and over payments. Currently due NLT 60 days after invoice payment.

Closings

- Per Rule 6M-4.500(3)(a) F.A.C., the Coalition has approved every Provider to be paid for up to twelve holidays per year. The Coalition has identified seven days of the year to be mandatory holidays for all Providers. Providers can choose up to five additional days from the days they identify in the Provider Portal as days they will be closed, to be paid holidays. Providers are not required to choose the Coalition holidays listed below as optional as their own holidays.
- Note: In the Provider Portal only the seven mandatory holidays will be identified in your master calendar. You must identify all the days you are planning to be closed for the coming year, both with or without reimbursement, to include the mandatory holidays. The Provider Portal will prompt you in another menu to choose from among your closed days which will be your optional paid holidays. The seven mandatory paid holidays will be preselected.
- Closure Days. If the Coalition is closed in all likelihood a C day will be awarded. Additional C days will be based on the severity of the emergency.



Noncompliance

- Corrective Action Notice: If Provider fails to comply and Coalition concludes corrective action will resolve failure to comply Corrective Action will be provided in writing.
- Probation: Same non-compliance twice, multiple CAPs, or failure to complete CAP shall result in probation up to six months.
- Termination for Cause: Coalition has right to terminate for cause. Grounds are:
 - Action which threatens health, safety or welfare of children.
 - Material failure to comply with contract terms, including failure to implement corrective action or terms of probation.
 - Refusal to accept any notice the Coalition is required to send.
 - Reasonable or probable cause to suspect provider fraud.
- Notification of Termination: Notification in writing at least five days before termination. Must include Provider right to request review.



Revocation of Eligibility

- The coalition may revoke the provider's eligibility to deliver the school readiness program or receive state or federal funds under this chapter for a period of 5 years. s. 1002.88.(2).
- It is still 5 years or nothing for revocation
- 2019 will revoke for failing to meet quality standards.
- More Preventive/Corrective Action Plans (PCAPs)
 - Fewer disallowed payments, probation and rechecks.
 - Two PCAP limit. Third non-compliance or failure to meet terms of probation probably contract termination.
- Being under governmental investigation may be cause for termination.

Fraud

- All suspected Fraud has to be reported to authorities
- The Coalition and its representatives are required to report any identified regulation deficiencies to appropriate agency Law Enforcement Agency for further investigation and cases where there is sufficient reason to believe that a Provider has knowingly provided or submitted any fraudulent information.
- Provider agrees that they shall not use their position as a SR Provider to engage in any activity, or be a party to, any form of deception, misrepresentation, falsification, fraudulent or unlawful behavior in order to affect a personal gain, or the personal gain of any relative, friend or business associate.
- A fraud referral shall result in suspension or termination of your contract.



Due Process

- The Provider may request a review of determinations made by the Coalition using procedures detailed in Exhibit 5.
- While a review for termination is being examined a Provider may not offer services.
- Exhibit 5 has detailed steps to follow and starts with a request in writing for a review hearing.
 - Request must be within 5 business days of receipt of notice.
 - Name and contact information individual authorized by Provider.
 - Specific action by Coalition that Provider disputes and specific reasons.
 - Whether Provider will be represented by an attorney.
 - Include supporting documentation.
- Dispute requests must be by signed letter, but can attach to email. Use PIU@elcescambia.org for dispute resolution correspondence.
- Decision of Review Hearing Committee is final.



Information Changes

- Coalition must receive updates on all changes in business information, such as changes in owner, director, teachers, FEIN, business name, banking info, or phone number, within 14 calendar days.
- Temporary emergency closings reported within 2 calendar days, or no payment can be made.
- Closing permanently, changing location or ownership must be reported at least 30 days prior to changes.



Indemnification

Provider shall be fully liable for and indemnify, defend and hold harmless the Coalition, OEL and all officers, directors, and employees.

If Provider is state agency, public school or school district indemnification limited by law.

Contract Changes

- **Addendums and attachments are not allowed, except as allowed by variance to the rule.**
- **Changes to the Contract requires a new contract, except for the following:**
 - **The location of the provider's principal offices (SR Contract (1))**
 - **Adding or deleting Provider Locations (Exhibit 1)**
 - **Identification of the state-approved curriculum or curricula (SR Contract (13))**
 - **Identification of the character development program (SR Contract (14))**
 - **Reimbursement Rates Established (40), Provider's private pay rates, Coalition maximum reimbursement rates and approved provider reimburse rates (Exhibit 3)**
 - **Number of Holidays (SR Contract 47) or Provider modifies holiday schedule (Exhibit 4)**
 - **Information on ELC and provider contact persons (SR Contract (70))**
 - **Gold Seal Status (Exhibit 2)**
 - **Identification of liability insurance policies (Exhibit 2)**

Please note: Any changes not listed above require the execution of a new Statewide School Readiness Provider Contract.

Insurance Requirements

- **Liability Insurance**: “Provider must obtain and retain an insurance policy that provides a minimum of \$100,000 of coverage per occurrence and a minimum of \$300,000 general aggregate coverage. A provider must add the coalition as a named certificate holder and as an additional insured. A provider must provide the coalition with a minimum of 10 calendar days’ advance written notice of cancellation of or changes to coverage. The general liability insurance required by this paragraph must remain in full force and effect for the entire period of this Contract.” s. 1002.88.(1)(l).
- **Transportation**: If SR children are transported by the program appropriate commercial automotive insurance is required.



Questions

Use AskELC@elcescambia.org



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